



Division Chemicals EMEA

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Tankterminal-Plus Strategy



Vopak

Professionals in liquid bulk logistics



Key figures – Chemicals EMEA

19 terminals from Finland to South Africa

4,2 mln cbm capacity of which 2,5 mln in Benelux

1300 employees (FTE)

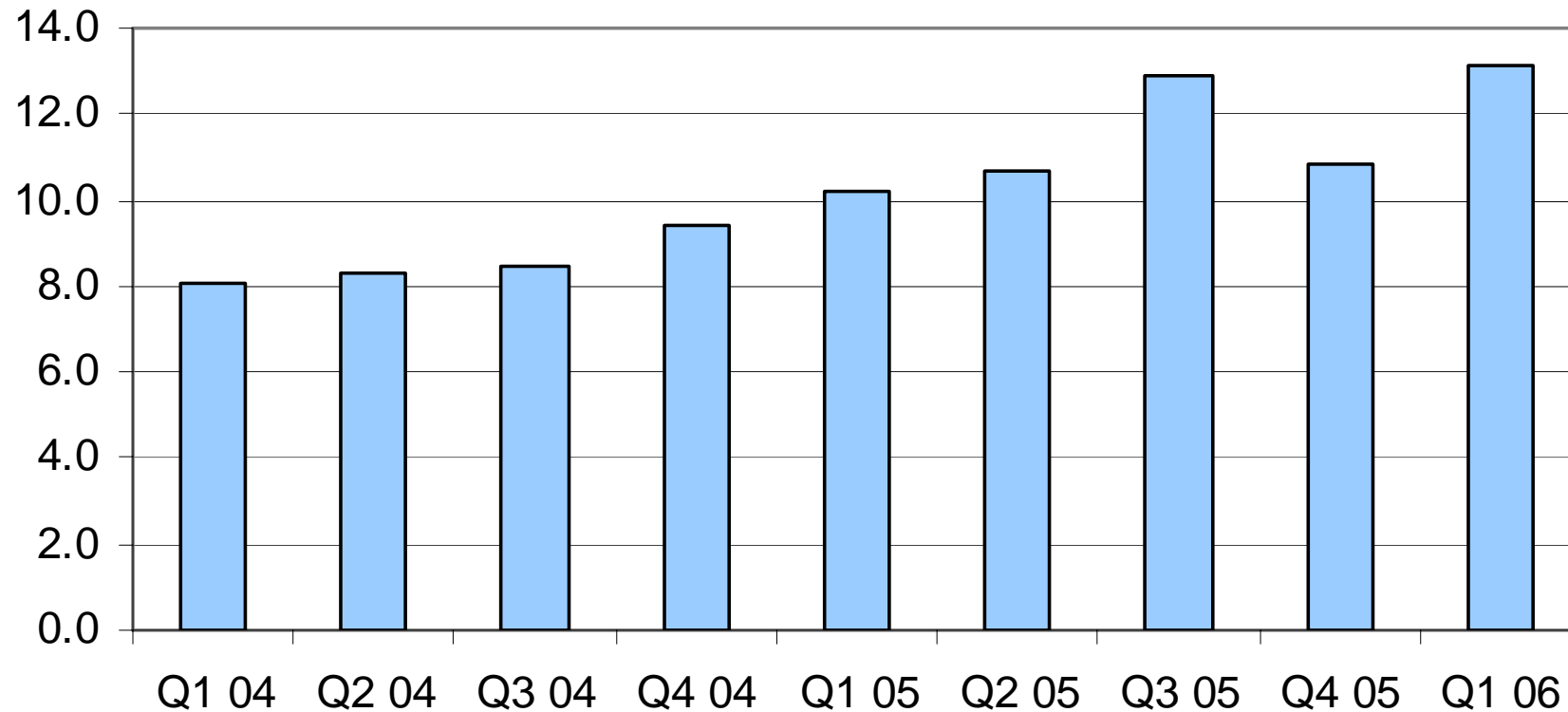
264 mln of revenues: 40 mln of operating profit (Euro, 2005)



Growth CEMEA mainly autonomous

EBIT* growth was 30% in 2005

Eur (mln)



* Excluding exceptional items

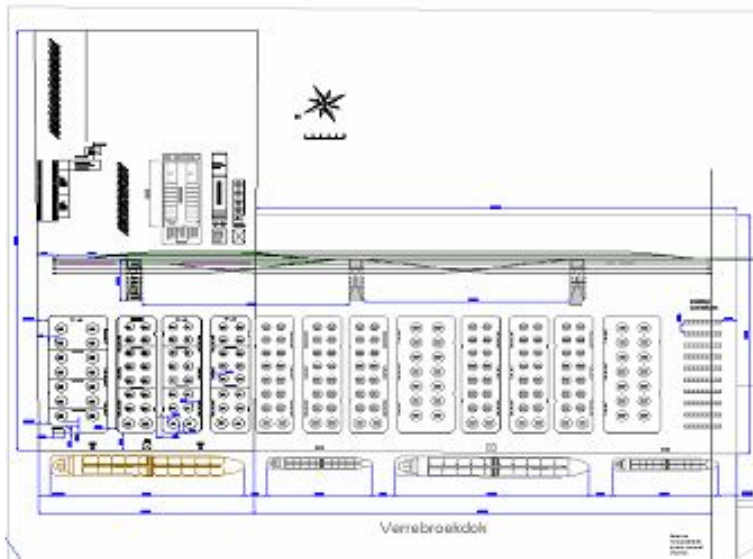


Major expansions



**Dupeg Hamburg from 50% to 100%
(2005)**

**London expansion 45.000 cbm
(2006)**



**Plan under review:
Antwerp Leftbank new terminal**



Major improvements



Refocussing of Dordrecht terminal on land-logistics is paying off

**Refocussing of Barging
privatisation well underway**



Value of the network

- **Focus on excellence**
 - Market approach
 - Commercial toolbox
 - Best practice sharing
- **Focus on growth**
 - Review local business models
 - Expand our network

Chemicals EMEA aims for structural improvement !

